



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505**

BID AWARD NOTICE

DATE:
January 12, 2023

BID TITLE & REFERENCE:
Fruits & Vegetables – Frozen, Canned & Packaged, Bid #230702

DESCRIPTION OF PURCHASE:

An annual agreement with a one (1) year renewal option to provide canned, frozen, and packaged fruits and vegetables for use in the preparation of school breakfasts and lunches as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-one (31) items were bid and twenty-nine (29) items are recommended for award. Two (2) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2023 through February 28, 2024

REQUESTED BY:

Food Services

SUPPLIER NAME:	ITEMS AWARDED:	ESTIMATED ANNUAL EXPENDITURE:
Churchfield Trading, Santa Ynez, CA	10	\$ 291,050.00
ePallet, Inc., Agoura Hills, CA	5	269,054.00
National Food Group, Novi, MI	2	345,000.00
Robbins Sales Co., Syosset, NY	1	39,500.00
Sysco Gulf Coast, Geneva, AL	11	259,975.00

AMOUNT OF PURCHASE:

\$1,204,579.00 Est. / Yr.

FUNDING SOURCE:

Food Services Fund (4110)

METHOD OF PROCUREMENT:

ECSD Bid

Bids Received: 9

Bids Rejected: 1

DATE AND TIME POSTED:

January 12, 2023, 11:10 a.m. Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FLORIDA 32505
BID TABULATION**

DATE: January 12, 2023

Awarded Items are highlighted

BID NBR: 230702

BID TITLE: Fruit & Vegetables - Frozen, Canned, and Packaged

Where two prices are shown, the top price is unit or portion price needed to determine low cost because of vendor differences in case count
Bottom price is the bid case/pack size

ITEM	Apple Slices, Canned 500 cs 0501140	Applesauce, Cups 1,000 cs 0501030	Applesauce, Canned 50 cs 0501030	Black Beans, Canned 300 cs 0502070
Quantity:				
ITEM NUMBER	1	2	3	4
Butler Foods - Pensacola	13.12	0.5815	11.08	10.30
Cantonment, FL	78.73 au	55.82	66.50 au	61.77
Cherry Central Coop		0.2870		
Traverse City, MI	NB	27.60	NB	NB
Churchfield Trading	7.8000 my	0.2800 mu	6.37 my	4.64 my
Santa Ynez, CA -	46.78 l	26.95 l	38.22 l	27.82 l
Churchfield Trading	see pricing above	0.2500 my	see pricing above	5.18 au,m
Santa Ynez, CA -		24.47 l		31.06 l
Churchfield Trading	see pricing above	0.3200 m	see pricing above	
Santa Ynez, CA -		23.74 ay,l		NB
ePallet, Inc.		0.3036 m		
Agoura Hills, CA	NB	29.150 l	NB	NB
National Food Group		0.3229 mu,l		
Novi, MI	NB	31.0000 ft	NB	NB
Peterson Farms Fresh		0.3070 ay		
Shelby, MI	NB	29.50 my,l	NB	NB
Robbins Sales Co.			6.5833	7.48
Syosset, NY	NB	NB	39.50	44.90
Sysco Gulf Coast	8.1250 au		6.125 au	5.2583 au
Geneva, AL	48.75	NB	36.75	31.55

ITEM Quantity:	Broccoli, Frozen 500 cs 0514040	Carrots, Frozen 300 cs 0514100	Chili W/ Beans, Canned 2,000 cs 0512060	Corn, Frozen 2,000 cs 0514120
ITEM NUMBER	5-DELETED	6	7	8
Butler Foods - Pensacola		2.22	13.24	2.27
Cantonment, FL	NB	44.49	79.43 my	45.49
Cherry Central Coop				
Traverse City, MI	NB	NB	NB	NB
Churchfield Trading				
Santa Ynez, CA -	NB	NB	NB	NB
ePallet, Inc.		1.56 my	4.67 my	1.57 my
Agoura Hills, CA	NB	31.10 l	28.00 l	31.38 l
National Food Group				
Novi, MI	NB	NB	NB	NB
Peterson Farms Fresh				
Shelby, MI	NB	NB	NB	NB
Robbins Sales Co.				
Syosset, NY	NB	NB	NB	NB
Sysco Gulf Coast	1.3316 au	1.4975 au	12.5833	1.66333
Geneva, AL	39.95	29.95	75.50	49.90

ITEM Quantity:	Deli Roast Potatoes 2,000 cs 0514350	Fruit Cup 5,000 cs 050110X	Garbonzo Beans 500 cs 0502130	Green Beans, Canned 1,500 cs 0502020
ITEM NUMBER	9	10	11	12
Butler Foods - Pensacola	3.33		6.42	
Cantonment, FL	53.22	NB	38.53 mu	NB
Cherry Central Coop				
Traverse City, MI	NB	NB	NB	NB
Churchfield Trading		0.4100 au,i		4.73 l
Santa Ynez, CA -	NB	29.31 l,m	NB	28.35 m
Churchfield Trading		see pricing above		4.70 ay
Santa Ynez, CA -	NB		NB	28.20 l,m
ePallet, Inc.			5.68 m	
Agoura Hills, CA	NB	NB	34.06 l,ptu	NB
National Food Group		0.6389 sa,m		
Novi, MI	NB	46.00 ft	NB	NB
National Food Group		0.6493 sa,m		
Novi, MI	NB	46.75 ay,ft	NB	NB
Peterson Farms Fresh				
Shelby, MI	NB	NB	NB	NB
Robbins Sales Co.				6.42
Syosset, NY	NB	NB	NB	38.50
Sysco Gulf Coast	2.5781	0.6145 au	5.2583	7.5000 au
Geneva, AL	41.25	44.25	31.55	45.00

ITEM Quantity:	Lima Beans, Green, Frozen 500 cs 0514291	Mandarin Oranges, Canned 2,000 cs 0501080	Mixed Fruit Cups 2,500 cs 0501102	Mixed Fruit, Canned 500 cs 0501100
ITEM NUMBER	13	14	15	16
Butler Foods - Pensacola		11.89 iy	0.6693 au	9.27
Cantonment, FL	NB	71.32 my	48.19 a,m	55.64 m
Cherry Central Coop				
Traverse City, MI	NB	NB	NB	NB
Churchfield Trading		5.79 iy,i,l		7.55 au
Santa Ynez, CA -	NB	34.71 au,m	NB	45.31 m,l
Churchfield Trading		6.78 l,m		9.21 au
Santa Ynez, CA -	NB	40.66 iy	NB	55.23 m,l
ePallet, Inc.		14.96 m	0.6549 au	8.88 my
Agoura Hills, CA	NB	89.75 l	47.15 l	53.25 l
National Food Group			0.6389 m	
Novi, MI	NB	NB	46.00 l,ft	NB
Peterson Farms Fresh				
Shelby, MI	NB	NB	NB	NB
Robbins Sales Co.		7.58		11.58
Syosset, NY	NB	45.50	NB	69.50
Sysco Gulf Coast	1.9833	11.50 iy	0.6180 au	8.6250
Geneva, AL	59.50	69.00	44.50	51.75

ITEM Quantity:	Peaches, Diced, 6#10 1,800 cs 0501150	Pears, Diced Canned 1,200 cs 0501160	Pineapple Tidbits, Canned 600 cs 0501170	Potatoes, Instant Flavored 600 cs 0502291	Refried Beans 300 cs 0502060					
ITEM NUMBER	17	18	19	20	21					
Butler Foods - Pensacola	9.45		9.03	6.56	7.81					
Cantonment, FL	56.67	my	NB	54.20	m	78.73	46.85			
Cherry Central Coop										
Traverse City, MI	NB		NB		NB		NB			
Churchfield Trading	7.16	au	7.07	m	5.96	iy,m	6.00	m	6.33	my
Santa Ynez, CA -	42.93	m,l	42.40	l	35.77	l	72.00	l	37.97	l
Churchfield Trading	9.39	m	see pricing above		see pricing above		see pricing above		see pricing above	
Santa Ynez, CA -	56.36	l								
ePallet, Inc.	9.08	m								
Agoura Hills, CA	54.48	l	NB		NB		NB		NB	
National Food Group										
Novi, MI	NB		NB		NB		NB		NB	
Peterson Farms Fresh										
Shelby, MI	NB		NB		NB		NB		NB	
Robbins Sales Co.	11.25		10.92		7.08					
Syosset, NY	67.50		65.50		42.50		NB		NB	
Sysco Gulf Coast	9.75		8.8333	au	10.16	au	6.00		7.00	
Geneva, AL	58.50		53.00		61.00		72.00		42.00	

ITEM Quantity:	Sweet Potatoes, Canned 200 cs 0502280	Tomato Paste, Canned 500 cs 0502370	Tomato Sauce, Canned 150 cs 0502380	Tomatoes, Canned 100 cs 0502360	Turnip Greens, Frz 500 cs 0514140					
ITEM NUMBER	22	23	24	25	26					
Butler Foods - Pensacola		9.30	7.41	5.40	a					
Cantonment, FL	NB	55.81	my	44.45	my	32.40	m	NB		
Cherry Central Coop										
Traverse City, MI	NB		NB		NB		NB			
Churchfield Trading	6.09	au						0.2600	ay	
Santa Ynez, CA -	36.52	m,l	NB		NB		NB		51.16	m,l
Churchfield Trading	4.08	au,i						see pricing above		
Santa Ynez, CA -	24.46	m,l	NB		NB		NB			
ePallet, Inc.		9.26	m	6.96	my					
Agoura Hills, CA	NB	55.55	l	41.77	l		NB		NB	
National Food Group										
Novi, MI	NB		NB		NB		NB		NB	
Peterson Farms Fresh										
Shelby, MI	NB		NB		NB		NB		NB	
Robbins Sales Co.										
Syosset, NY	NB		NB		NB		NB		NB	
Sysco Gulf Coast	8.83		8.14		6.33		4.25		1.7222	au
Geneva, AL	53.00		48.85		38.00		25.50		62.00	

ITEM	Vegetarian Beans, Canned 1,000 cs 0502011	Yellow Roasted Potatoes 1,000 cs 0514430	Kidney Beans, Canned 200 cs 0502050	Pinto Beans 400 cs 0502041	Diced Tomatoes, Canned (New Item) 150 cs No ID#
Quantity:					
ITEM NUMBER	27	28	29	30	31-DELETED
Butler Foods - Pensacola		3.44	6.42		
Cantonment, FL	NB	51.54	38.53	mu	38.53 m NB
Cherry Central Coop					
Traverse City, MI	NB	NB	NB		NB
Churchfield Trading	5.65 au				
Santa Ynez, CA -	33.92 m,l	NB	NB		NB
ePallet, Inc.		2.86 my	5.94 m	5.72 m	
Agoura Hills, CA	NB	42.90 l	35.63 l,ptu	34.32 l,ptu	NB
National Food Group					
Novi, MI	NB	NB	NB		NB
Peterson Farms Fresh					
Shelby, MI	NB	NB	NB		NB
Robbins Sales Co.	6.58				
Syosset, NY	39.50	NB	NB		NB
Sysco Gulf Coast	7.8333 au	2.9333	5.3333	5.5000	6.5833 au
Geneva, AL	47.00	44.00	32.00	33.00	39.50

a = Alternate product bid
au=Alternate product bid. Product was not approved in taste test, or no sample was sent by bidder, or non-domestic product
ay=Product was approved in taste test
iy=imported product was approved in taste test
iu=imported product was not approved in taste test, or no sample was sent, or non-domestic product
l= delivery lead time
m = Minimum ship quantities
mu = Minimum ship quantity bid is not acceptable for that item
my=minimum ship quantity bid is acceptable
ptu=Price term unacceptable
sa=split award (50% of qty for each product)

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

Allison Watson

Allison Watson, Director
Purchasing Department